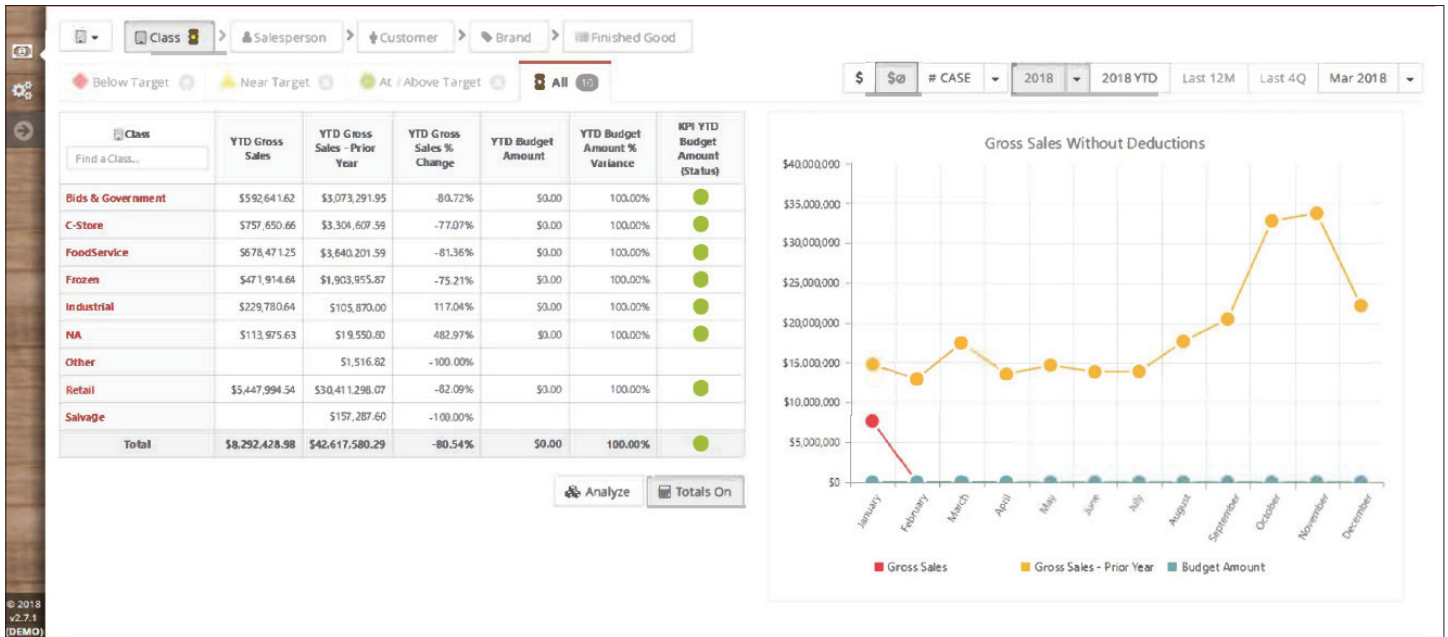


Executives, territory managers, and field sales personnel benefit from customized views into their performance with drill paths to guide analysis, empowering change and improving results. Getting this information on a timely basis and making it accessible to dispersed teams can be a challenge-and expensive. But JSWco’s **Sales Guided Analysis** web-based tool integrates with your ERP and extracts data nightly to build up-to-date customized dashboards and analytics for access any time, any place.



The **Guided Analysis** will transform your sales team and improve performance:

- Fast and intuitive
- Easy to use charts and grids
- Defined drill-down and drill-through paths
- Custom and personalized filtering
- Multiple sources of data in one view
- KPI's highlight performance and trends
- Built-in ad hoc data analyzer for creating custom views
- Role-based security and permissions
- Export to Excel
- Mobile device accessible



**Craig Jonkers**  
VP/Principal  
Consultant

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